

TESTIMONIAL – BRIAN TAYLOR

I have enjoyed great benefit from meeting regularly with Brian Taylor, and plan to continue to do so. The first thing we did together was set ten, one year and monthly goals which he keeps in front of me. He then began focusing on consistent, thoughtful application to achieving these.

Brian has that rare gift of being able to put the screws on you in a gentle manner! He knows when you haven't done enough since you saw him last, and gently but firmly ups the ante for next time.

He has a wealth of knowledge about sales and marketing, and is always ready with a few suggestions when I've hit a roadblock. He also helps me practically by figuring out approaches and styles with me that I am comfortable will work with my target market.

If you are interested in improving your organisation's sales effectiveness, I recommend you give Brian a call to check out how he can assist in the growth of your business.

April 2015.

Chris Bunce
Director



Ph: 09 6263376
Mb: 021 444691
Em: chris@cashtree.co.nz
Wb: www.cashtree.co.nz